

# Mark your calendar for Nordfab University



## Each Nordfab University Graduate Will:

- Understand basic dust collection system design. Even those who have a good knowledge of system design will gain from some shortcuts.
- Gain knowledge of how to use Quick Tick Online™, NordCAD, and other tools we've developed to speed the design, quoting and sales process.
- Know the basic features and benefits of each QF component.
- Understand how to develop a custom QF sales presentation for various customer groups (end users, subdealers, engineers, contractors, OEMs, etc.).
- Know how to build a profitable subdealer network.
- Gain first-hand installation experience.
- Experience a great opportunity to network with peers.

In order to ensure that all students get the attention required, each session of Nordfab University is limited. We expect demand for classes to outnumber the available slots, so please return this page as quickly as possible to ensure your accommodation.

By attending Nordfab University (or sending your employee or subdealer), you will help ensure your future success selling Nordfab products.

## Nordfab University Registration Request

We anticipate these sessions of Nordfab University to fill quickly. We will make every effort to accommodate all requests for admittance; but completion of this form does not automatically reserve a class position. Do not make any reservations until we have verified your placement.

Nordfab will pay for meals, two days lodging, transportation from the hotel to our facility, and all instructional materials. Dealers are expected to arrange transportation to Thomasville, NC. We will make your hotel arrangements at a nearby hotel.

Name \_\_\_\_\_

Job Title \_\_\_\_\_

Company \_\_\_\_\_

Phone \_\_\_\_\_

Email \_\_\_\_\_

Polo Shirt Size \_\_\_\_\_

Meal restrictions (if applicable)  
\_\_\_\_\_

**Skill Level For Dust Collection** (Check One). Your skill level does not impact your placement at Nordfab University. It is simply used to help us design a curriculum to best meet your needs:

Expert  Capable  Novice  No Experience

## 2020 Schedule

### January 15 - 16

Plan to arrive in area in time to be at Nordfab by 8:15 a.m. on Wednesday, January 15th and leave Nordfab by 1:00 p.m. on Thursday the 16th.

### March 11 - 12

Plan to arrive in area in time to be at Nordfab by 8:15 a.m. on Wednesday, March 11th and leave Nordfab by 1:00 p.m. on Thursday the 12th.

### April 1 - 2

Plan to arrive in area in time to be at Nordfab by 8:15 a.m. on Wednesday, April 1st and leave Nordfab by 1:00 p.m. on Thursday the 2nd.

### May 13 - 14

Plan to arrive in area in time to be at Nordfab by 8:15 a.m. on Wednesday, May 13th and leave Nordfab by 1:00 p.m. on Thursday the 14th.

### September 9 - 10

Plan to arrive in area in time to be at Nordfab by 8:15 a.m. on Wednesday, September 9th and leave Nordfab by 1:00 on Thursday the 10th.

### October 7 - 8

Plan to arrive in area in time to be at Nordfab by 8:15 a.m. on Wednesday, October 7th and leave Nordfab by 1:00 p.m. on Thursday the 8th.

**Please return to Lynda Smith at [lynda.smith@nordfab.com](mailto:lynda.smith@nordfab.com)**

You will be notified of your placement. Information on hotel accommodations and final course agenda will be forwarded once your attendance is confirmed.